Southeastern Baptist College

FIVE YEAR PLAN

2022-2023 Through 2026-2027

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INTRODUCTION

Strategic planning is a systematic approach to determining an institution's or organization's future. This process proposes specific plans which target five-year goals based on fundamental principles, institutional characteristics, and external factors. These goals emerge from the institution's philosophy and mission, and are achieved by strategies and action plans outlining specific operational tactics. While the process of strategic planning varies depending on institutional culture and leadership style, effectiveness in planning methods requires certain common elements. These elements are incorporated into the Southeastern Baptist College Five-Year Plan by the following components:

1.Philosophy -	values, beliefs, and underlying assumptions which serve to establish parameters that define the character and nature of the institution.
2.Mission -	a concise statement of the institution's purpose.
3.Strategic Goals -	indicators of success in accomplishing the institution's mission.
4.Strategies -	general commitments to address certain key success factors and critical issues in order to accomplish the institution's mission and goals.
5.Financial Projection	s- financial resources available to implement action plans.
6.Action Plans -	specific recommendations for implementing strategies.
7.Evaluation -	monitoring and assessing the progress of the Five-Year Plan.

Philosophy

Bible colleges have at least three distinctives: first, a Bible college exists for the purpose of training Christian workers; second, Bible college training emphasizes practical experience; and third, the Bible college curriculum emphasizes biblical studies.

The trustees, administration, and faculty of Southeastern Baptist College are committed to maintaining those distinctives for the institution. Therefore, they consider the spiritual, as well as, the academic qualifications of students. It is their conviction that a right relationship with God is the first step in the pursuit of knowledge. Southeastern Baptist College reflects the teachings of the Bible from the Baptist viewpoint. However, free and open discussion of opposing views by faculty and students is encouraged. The college recognizes that only those teachings which can stand the test in a free market of ideas

are worthy of their advocates.

MISSION

The purpose of Southeastern Baptist College is to glorify God by providing quality post-secondary education from a biblical world view in a Christian atmosphere.

Training is provided on campus, online, and through extensions to help prepare people for professional ministry and/or business administration. Southeastern Baptist College also seeks to train people who wish to receive the foundational courses of college curriculum in a spiritual academic setting. All courses are taught in such a manner as to integrate faith and learning, thereby giving due recognition to the God of all truth. Southeastern Baptist College seeks to serve the Christian community by offering a limited number of credit and non-credit courses to those who do not choose to pursue a structured program toward a specific degree, certificate, or diploma.

Institutional Goals/STRATEGIES

- 1. We will pursue continued growth in enrollment through intensified recruiting efforts.
- 2. We will endeavor to enhance the college's public image through continued and new public relations efforts.
- 3. We will endeavor to increase revenue through continued appeals to traditional sources and initial appeals to new sources.
- 4. We will endeavor to maintain high quality physical facilities and equipment as needed to accomplish our mission.
- 5. We will endeavor to offer high quality educational programs through continued upgrading of academic programs and by the meeting of our across-the-curriculum educational objectives.
- 6. We will endeavor to maintain an adequate library to support the courses being taught.
- 7. We will endeavor to maintain high quality of service to students through selective employment and continuing support of college personnel.
- 8. We will endeavor to provide a positive educational experience for students through ongoing attention to student services.

Across-the-Curriculum Educational Objectives

- 1. Provide an educational atmosphere that encourages spiritual growth and the development of Christian character.
- 2. Provide instruction from a biblical worldview perspective, cultivating each student's own worldview development.
- 3. Increase each student's knowledge, understanding, and application of the Bible.
- 4. Equip students with knowledge and skills appropriate to their chosen field of study.

Financial Projections

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Sources of Income	2022-2023	2023-2024	2024-2025	2025-2026	2026-2027
Church/	\$200,000	\$250,000	\$300,000	\$300,000	\$300,000
Association					
Support					
Student Tuition & Fees	\$800,000	\$850,000	\$900,000	\$1M	\$1M
Friends of SBC (individual	\$65,000	\$100,000	\$120,000	\$150,000	\$150,000
donors, alumni,etc.)					
Foundation Interest	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
Other Income	\$50,000	\$60,000	\$75,000	\$80,000	\$80,000
TOTALS	\$1,215,000	\$1,310,000	\$1,445,000	\$1,580,000	\$1,580,000

ACTION PLAN OVERVIEW

- 1. We will pursue continued growth in enrollment through intensified recruiting efforts.
 - 1.1 Establish an enrollment growth plan through the year 2026.
 - 1.2 Ensure the hire of appropriate personnel to reach the goals of student recruitment.
 - 1.2 Develop and distribute high quality printed materials and other media to enhance recruiting efforts.
 - 1.3 Broaden the potential recruiting base.
 - 1.4 Establish and implement a program designed to improve recruiting efforts.
 - 1.5 Establish and implement a program designed to improve the retention of current students.
- 2. We will endeavor to enhance the college's public image through continued and new public relations efforts.
 - 2.1 Increase visibility.
 - 2.2 Increase on-campus visitation.
- 3. We will endeavor to increase revenue through continued appeals to traditional sources and initial appeals to new sources.
 - 3.1 Intensify efforts to increase regular and special donations.
 - 3.2 Intensify efforts to increase income from students.
 - 3.3 Intensify efforts to increase Foundation income.
- 4. We will endeavor to maintain high quality physical facilities and equipment as needed to accomplish our mission.
 - 4.1 Establish and implement a schedule for addressing maintenance, equipment, and improvement needs of physical facilities and grounds.
 - 4.2 Evaluate the needs of each department in materials and services.
- 5. We will endeavor to offer high quality educational programs

through continued upgrading of academic programs and by the meeting of our across-the-curriculum educational objectives.

- 5.1 Establish a plan to evaluate and revise programs.
- 5.2 Assure that adequate faculty are employed.

- 6. We will endeavor to maintain an adequate library to support the courses being taught.
 - 6.1 Provide personnel needed to assure an efficient library operation.
 - 6.2 Evaluate the needs of the library in materials and services.
- 7. We will endeavor to maintain high quality of service to students through selective employment and continuing support of college personnel.
 - 7.1 Recruit personnel to fill vacancies that presently exist and that will develop in the near future.
 - 7.2 Improve personnel compensation.
 - 7.3 Strengthen efforts in personnel development.
- 8. We will endeavor to provide a positive educational experience for students through ongoing attention to student services.
 - 8.1 Improve new student orientation.
 - 8.2 Develop sources of financial aid.
 - 8.3 Intensify efforts to provide social activities that promote a spirit of comradery among the student body.
 - 8.4 Enhance the quality of dormitory life by modernizing and improving the facilities.

Plan number: 1.1

Strategy: We will pursue continued growth in enrollment through intensified recruiting efforts.

Action Plan Objective: Establish an enrollment growth plan through the year 2026/27.

Steps:	Resources Required:	Date:
Enrollment will see a growth of 5% from the previous year, defined as FTE. For 2022-2023: 125 students enrolled in the Fall.	Staff time and effort	2022-2027
Enrollment will see a growth of 5% from the previous year, defined as part-time students, increasing our Bible studies and online activity. For 2022-2023: 20 students enrolled in the Fall as part-time or online only.	Staff time and effort	2022-2027

Responsible: Director of Recruiting; Director of Admissions

Plan number: 1.2

Strategy: We will pursue continued growth in enrollment through intensified recruiting efforts.

Action Plan Objective: Ensure the utilization and

collaboration of appropriate personnel to reach the goals of student recruitment.

Steps:	Resources Required:	Date:
Evaluate personnel needs for the recruiting and admissions office. For 2022-2023: -New collaborative teams have been established and will communicate and implement tasks, plans and strategies. -Coach/recruiter hired for volleyball. -New choir director hired to teach and recruit new students.	Expenditure commiserate with experience to determine salary. Staff time and effort.	2022-2027

Responsible: President; Athletic Director, Director of Admissions

Plan number: 1.3

Strategy: We will pursue continued growth in enrollment through intensified recruiting efforts.

Action Plan Objective: Develop and distribute high quality printed materials and other media to enhance recruiting efforts.

Steps:	Resources	Date:
•	Required:	
1. Review and assess the materials	Staff time	2022-2027
that were produced.	and effort; cost	
For 2022-2023,	determined by	
- Update and design materials for	quotes	
social media marketing.		
2. Collaborative team meets with	Staff time and	2022-2027
web designer for updating site and	effort, cost	
making needing changes.	determined by	
	quotes	

Responsible: Director of Recruiting; IT Director; Dean of Academic Affairs; Athletic Director, Director of Admissions

Plan number: 1.4

Strategy: We will pursue continued growth in enrollment through intensified recruiting efforts.

Action Plan	Objective:	Broaden the potential recruiting base.

Steps:	Resources Required:	Date:
 Extend the recruiting area. For 2022-2023, Host and attend 3rd Saturday BMA Youth Event. Attend SOAR BMA conference Visit high schools to recruit for academics, soccer, baseball, softball, golf, and volleyball Expand efforts to recruit in our local 10-county support base at conferences, local activities, camps, etc. Expand effort to recruit online, Bible degree seeking students. 	Staff time & effort; \$3,000 for travel expenses	2022-2027

Responsible: Director of Recruiting; Director of Admissions; Athletic Director

Plan number: 1.5

Strategy: We will pursue continued growth in enrollment

through intensified recruiting efforts.

Action Plan Objective: Establish and implement a program designed to Improve retention of current students.

Steps:	Resources Required:	Date:
 Increase the number of students who pre-register for each semester. For 2022-2023, The Dean of Academic Affairs, Dean of Student Affairs, and Registrar will continue to attend retention webinars for increased knowledge on retention efforts & training. -maintain Academic Success Center with a qualified faculty member as a study hall and tutoring service for incoming freshmen and continuing students in academic jeopardy 	Staff time & effort	2022-2027
 2. Strengthen existing programs: A. Student assimilation: chapel, Orientation, and student activities. For 2022-23, -implement Association of Baptist Students (ABS) program and renovate on campus facility for its use. - continue efforts to update the chapel music to reflect contemporary, student led engagement. - messages in Chapel presented through youth/college and career ministers to create a connection for student's spiritual needs -create bible study groups to connect students on spiritual level, add discipleship component - Form a traveling choir. - Continue enhancing orientation program by providing easy access, informative videos. - enhance Student Activity program by engaging with local churches to buy into mentorship and inclusion for SBC Students. B. Academic advising program. For 2022-23, continue one on one academic advising efforts. 	\$3,000 for travel expenses for the traveling choir \$40,000 for renovations	2022-2027

Responsible: Director of Recruiting; Dean of Academic Affairs; Choir Director; Dean of Student Affairs; Registrar

Plan number: 2.1

Strategy: We will endeavor to enhance the college's public image through continued and new public relations efforts. **Action Plan Objective:** Increase Visibility.

Steps:	Resources Required:	Date:
 A. Advertise in appropriate media. For 2022-23, -continue all current media activities. pursue local media campaigns – billboards, newspaper B. President will continue to represent SBC in presentations to various public outreach events 	Staff time & effort; cost depends on media chosen - estimated \$10,000	2022-2027
 2. Produce competitive informative materials. For 2022-23, -update sports program printed media guide. -maintain sports media social media pages. 	Staff time & effort; \$2,500 cost of media guide	2022-2027
 3. Continue to improve campus appearance. For 2022-23, Improve campus environment for students and public first impressions -paint all building exteriors -remove trees that block visibility -continue to improve visual appeal of building exteriors with landscaping -update digital sign at the front of campus 	Staff time & effort; volunteer labor \$10,000 cost of painting buildings \$40,000 cost of new digital sign	2022-2027

Responsible: Director of Recruiting; Public Relations Personnel; Athletic Director; President

Plan number: 2.2

Strategy: We will endeavor to enhance the college's public image through continued and new public relations efforts.

Action Plan Objective: Increase on-campus visitation.

Steps:	Resources Required:	Date:
 Provide on-campus educational-related events. For 2022-23, Continue ACT Prep Classes. Continue Board of Realtor hosting. Look for opportunities to host on campus events for outside groups. 	Staff time & effort	2022-2027
 Invite civic, community, and business leaders to speak in chapel services. -host National Day of Prayer Breakfast -host 3rd Saturday Event for BMA Youth Groups 	Staff time & effort	2022-2027
3. Invite local schools' cheerleading groups to cheer at home basketball games as guests.	Staff time & effort	2022-2027
 4. Make our facilities available to outside groups. For 2022-23, -serve the public through the café. 	Staff time & effort	2022-2027

Responsible: Director of Recruiting; President; Choir Director; Dean of Academic Affairs; Dean of Student Affairs

Plan number: 3.1

Strategy: We will endeavor to increase revenue through

continued appeals to traditional sources and initial appeals to new sources.

Action Plan Objective: Intensify efforts to increase regular and special donations.

Steps:	Resources Required:	Date:
 Seek to increase the number of supporting churches and their financial support. For 2021-22, Continue to seek financial support from churches. Have the choir visit churches. 	Staff time & effort \$500.00 travel expenses for choir	2022-2027
 2. Intensify and expand efforts to increase the number of individual donors and their financial support. For 2022-23, Continue to seek financial support from individual donors. -host a Gospel Fest Concert for scholarships. -seek corporate sponsorships of sports. 	Staff time & effort \$500.00 related expenses	2022-2027
3. Develop a support base from alumni (continuous).	Staff time & effort	2022-2027
4. Seek to increase the number of supporting state associations and their financial support.	Staff time & effort	2022-2027
5.Hire Director of Financial Advancement.	Commiserate with experience	2022-2027

Plan number: 3.2

Strategy: We will endeavor to increase revenue through continued appeals to traditional sources and initial appeals to new sources.

Action Plan Objective: Intensify efforts to increase income from students.

Steps:	Resources Required:	Date:
1. Continue efforts to increase student credit hours.	Staff time & effort	2022-2027
2. Increase (as needed) student fees and tuition to offset rising costs of operation.	Staff time & effort	2022-2027

Responsible: President; Director of Recruiting; Dean of Academic Affairs

Plan number: 3.3

Strategy: We will endeavor to increase revenue through continued appeals to traditional sources and initial appeals to new sources.

Action Plan Objective: Intensify efforts to increase Foundation income.

Steps:	Resources	Date:
	Required:	
1. For next year, the Timothy Group	Staff time &	2022-2027
strategy will be implemented to	effort	
inform the foundation to set new	\$40,000	
targets		
2. Continue discussion for the	Staff time &	2022-2027
implementation of the President's	effort	
promotional plan for the foundation.		

Responsible: President

Plan number: 4.1

Strategy: We will endeavor to maintain high-quality physical facilities, equipment, and departmental resources as needed to accomplish our mission.

Action Plan Objective: Establish and implement a schedule for addressing maintenance, equipment, and improvement needs of physical facilities and grounds.

Steps:	Resources Required:	Date:
 For this year: outside facades of all buildings upgraded 	Staff time & effort;	2022-27
	\$5000	
2. Maintain and improve resident cottages off campus.	\$5,000	2022-2027

Responsible: President; Maintenance Volunteers & Hires

Plan number: 4.2

Strategy: We will endeavor to maintain high-quality technology,

equipment, and departmental resources as needed to accomplish our mission.

Action Plan Objective: Evaluate the needs of each department in materials and services.

Steps:	Resources Required:	Date:
 Evaluate departmental needs through "Departmental Annual Reports". For next year, continue the textbook center with evaluating the processes for check-out, check-in, housing books and reorder. 	Staff time & effort	2022-2027
2. Evaluate faculty needs through "Faculty Budget Request Forms". For 2022-23, review and refine the purchase order system.	Staff time & effort	2022-2027
Other upgrades for: Improve the campus phone system, printer, computers, website, document software for student and staff access (Microsoft, Google, etc.)	\$10,000	2022-2027

Responsible: President; Dean of Academic Affairs

Plan number: 5.1

Strategy: We will endeavor to offer high-quality educational programs through continued upgrading of academic programs and by the meeting of our across-the-curriculum educational objectives.

Action Plan Objective: Establish a plan to create, evaluate, and/or revise programs.

Steps:	Resources Required:	Date:
 Evaluate all degree programs through formal student and faculty surveys and evaluation procedures including: Student Course Evaluations Student Program Evaluations Faculty Course Reports Faculty Questionnaires 	Staff time & effort (Faculty Questionnaire will be conducted once every two years; all other evaluations will be conducted annually.)	2022-2027
2. Continue the "Academic Success Center", and require it as an official scheduled time slot for freshmen and students in academic jeopardy.	Staff time & effort	2022-2027
 3. Develop and implement new courses and/or programs. For 2022-23, -implement a new course: Drawing I as an elective -implement a new course offering for a general education History: American Government 	Staff time & effort	2022-2027

Responsible: Dean of Academic Affairs; ABHE Compliance Coordinator; Director of IT; Dean of Student Affairs

Plan number: 5.2

Strategy: We will endeavor to offer high-quality educational programs through continued upgrading of academic programs and by the meeting of our across-the-curriculum educational objectives.

Action Plan Objective: Assure that adequate faculty is employed.

Steps:	Resources Required:	Date:
1. Monitor faculty needs on a continual basis.	Staff time & effort	2022-2027
	(Salaries determined by Administration at that time)	
 2. Fill the following instructors' positions: - extra gen ed instructors - new choir director - new instructors as needed in all areas (all with a goal of securing instructors with Doctorate degrees whenever possible) 	Appropriate compensation to be determined	2022-2027

Responsible: Dean of Academic Affairs; President

Plan number: 6.1

Strategy: We will endeavor to maintain an adequate library to support the courses being taught.

Action Plan Objective: Provide the personnel needed to assure an efficient library operation.

Steps:	Resources Required:	Date:
1. Use student workers (as needed) to assure adequate personnel.	Work study wage	2022-2027
2. Monitor personnel needs.	Staff time	2022-2027
 Monitor student and faculty evaluations for library feedback. 	Staff time	2022-2027

Responsible: Librarian; Dean of Academic Affairs

Plan number: 6.2

Strategy: We will endeavor to maintain an adequate library to support the courses being taught.

Action Plan Objective: Evaluate the needs of the library in materials and services.

Steps:	Resources Required:	Date:
1. The Athena computerized card catalog program will be filled with more cataloging records.	Staff time & effort	2022-2027
2. Conduct deep/expansive inventory& weeding of the bound/back issuesperiodical collection.	Staff Time & Effort	2022-2027
3. Bookstore rental and return system changes will be implemented to best serve students	Staff time & effort	2022-2027

Responsible: Librarian

Plan number: 7.1

Strategy: We will endeavor to maintain a high quality of service to students through selective employment and continuing support of college personnel.

Action Plan Objective: Recruit personnel to fill vacancies that presently exist and that will develop in the near future.

Steps:	Resources Required:	Date:
 Sufficient personnel will be on staff to assure that the strategy is achieved. For 2022-23, Hire Assistant positions for designated staff. Create full time position for Director of Advancement. 	Appropriate compensation to be determined	2022-2027

Responsible: President; Dean of Academic Affairs

Plan number: 7.2

Strategy: We will endeavor to maintain a high quality of service to students through selective employment and continuing support of college personnel.

Action Plan Objective: Improve personnel compensation.

Steps:	Resources Required:	Date:
1. Evaluate current compensation packages of individuals.	Staff time & effort	2022-2027
2. Provide cost of living increases if financially feasible.	Cost of percentage increase	2022-2027

Responsible: Administration

Plan number: 7.3

Strategy: We will endeavor to maintain a high quality of service to students through selective employment and continuing support of college personnel.

Action Plan Objective: Strengthen efforts in personnel development.

Steps:	Resources Required:	Date:
 Make provisions for professional development (i.e., workshops, conferences, etc.). For 2022-23, -ABHE leadership conference for the appropriate personnel -MASFA & VA meetings for the financial aid director -Athletic conferences for AD/coaches 	\$15,000 travel expenses for events' attendance	2022-2027
2. Prepare and present instructional delivery training on best practices in the classroom for designated faculty	Dean of Academic Affairs to conduct training	2022-2027

Responsible: Administration

Plan number: 8.1

Strategy: We will endeavor to provide a positive educational experience for students through ongoing attention to student services.

Action Plan Objective: Improve new student orientation.

Steps:	Resources Required:	Date:
 Evaluate orientation with feedback from students. For 2022-23, -coordinate with local church on Back to School Bash during Orientation/Move-in week. -redesign the Orientation program -host and sell tickets to Meet the Chargers Dinner for public, students and their families to attend and get involved. 	Staff time & effort -Meet the Chargers will be a ticketed event, to offset the cost.	2022-2027
2. Engage with Director of Admissions to expand and increase the satisfaction of the matriculation process	Staff time & effort	2022-2027

Responsible: Dean of Student Affairs; Director of Admissions

Plan number: 8.2

Strategy: We will endeavor to provide a positive educational experience for students through ongoing attention to student services.

Action Plan Objective: Develop sources of financial aid.

Steps:	Resources Required:	Date:
1. Maintain eligibility to participate in Federal Title IV program.	Staff time & effort	2022-2027
2.Maintain Private Student Loan system was added.	Staff time and effort	2022-2027
3.Maintain and encourage Board of Realtors fundraising efforts for scholarship to continue.	Staff time and effort	2022-2027
2. Seek individuals and churches who will underwrite scholarships.	Staff time & effort	2022-2027

Responsible: Dean of Academic Affairs; President; Financial Aid Director

Plan number: 8.3

Strategy: We will endeavor to provide a positive educational experience for students through ongoing attention to student services.

Action Plan Objective: Intensify efforts to provide social activities that promote a spirit of comradery among the student body.

Steps:	Resources Required:	Date:
Get students plugged into area churches and ministries off campus. For 2022-23, -continue Tuesday Night Talks -create student activities calendar -maintain and expand a connection with the FCA -organize service activities through a new FLLF program (in the community & on campus) -continue "shoebox" ministry campaign	Staff time & effort	2022-2027

Responsible: Dean of Student Affairs; Director of Admission

Plan number: 8.4

Strategy: We will endeavor to provide a positive educational experience for students through ongoing attention to student services.

Action Plan Objective: Enhance the quality of dormitory life by modernizing and improving the facilities.

Steps:	Resources Required:	Date:
1. For 2022-23, -painting exterior and interior of both dorms, gym, and academic building -renovation of the basketball dorm area	\$40,000 cost of renovations	2022-2027
2. Resurface the dorm parking lots.	\$100,000.00	2022-2027
3. Replace roofing on President's House.	\$10,000.00	2022-2027

Responsible: President; Dean of Student Affairs; Maintenance Staff

SUMMARY

The Five Year Plan was developed with consideration given to internal and external factors that are believed to be crucial to the ability of the college to accomplish its mission. Those factors include:

1. OrganizationStrengths -features of the institution that contribute to theaccomplishment of its mission and goals.

Weaknesses - features of the institution that inhibit the accomplishment of its mission and goals.

2. Environment Opportunities - features of the environment that contribute to the accomplishment of the institution's mission and goals.

Liabilities - features of the environment that inhibit the accomplishment of the institution's mission and goals.

3. Current Position

Success Factors - features of the institution and/or environment that significantly affect the institution's ability to accomplish its mission and goals.

Critical Issues - areas of concern that significantly affect the institution's ability to accomplish its mission and goals.

The following pages give a summary of the conclusions reached with respect to the college's strengths and weaknesses, the environment's opportunities and liabilities, and the institution's current position in terms of success factors and critical issues.

STRENGTHS

We believe the following aspects of the college show an encouraging picture for its future well-being.

- The administration, faculty, and staff are considered to be strengths. Their length of service to the college, commitment to the mission of the college, and qualifications for their respective areas of responsibility all serve to give stability and quality to the institution.
- The educational environment at the college is considered to be a positive asset. The combination of a strong academic program and an intense Christian emphasis provides a special opportunity for students who want such a balanced experience in a college setting. This fact is especially true in an area of the country known as "the Bible Belt," and where Christian values remain strong in the society.
- Recent campus improvements and beautification projects have strengthened the college's image with prospective students, the supporting constituency, and the local community. The campus improvement process is ongoing and should continue to strengthen the college's appeal.
- A small student-faculty ratio fosters attractive classroom experiences and promotes positive relationships between students and faculty.
- The cost of attendance at the college is comparatively low for a private institution. Other private colleges in the state are three times more expensive than Southeastern.

WEAKNESSES

We believe the following aspects of the college are inhibitors to success, but that they are controllable.

- Student enrollment is very small. Without growth in enrollment, the college is limited in its ability to generate needed financial income, to produce an alumni support base, and to impact the lives of more students in the accomplishment of its mission.
- Even though the combination of a strong academic program with an intense Christian environment is desirable, the college continues to have the image of only being a "preacher's school." The average parent and prospective student do not perceive Southeastern as an option for the first two years of post-secondary education.
- Limited financial resources continue to present a primary hindrance to progress. This contributes to low faculty and staff salaries, limitations on improvements to and expansion of physical facilities, and difficulty in acquiring equipment.
- Low student retention is recognized as a weakness, and steps are being pursued to correct the problem.

Addressing these weaknesses will be an ongoing process implementing the strategic plan in the years to come.

OPPORTUNITIES

Opportunities in today's world abound for the educational world. Trends in the environmental climate point to increasingly favorable circumstances for the college.

- The emphasis in our nation and state on education constantly keeps its importance before the eyes of the public. Efforts to make higher education a reality for all citizens will no doubt help to bring all educational institutions into a more favorable marketplace.
- The college's location in the "sunbelt" is a positive factor in terms of an increasing population. The mild climate and relatively low cost of living in the region make future population growth a strong probability.
- The economic trend of the nation and state indicates that more people are seeking new/additional avenues for employment now more than ever before. The promotion of our current academic programs and the creation of new programs at our institution will offer the public possibilities for educational training.

These environmental opportunities suggest an optimistic future for continued growth of the college.

LIABILITIES

Certain environmental factors present difficulties for the college to advance in some areas.

- The number of churches comprising the supporting denomination is small. Additionally, most of the churches are small themselves. This issue presents a limitation on the potential recruiting pool they provide.
- The state has an extensive community college system. Almost all residents in the state live within a fairly short driving distance of a public community college. Because of governmental assistance, these community colleges offer very inexpensive tuition. Also, most students reside close enough to live at home if they wish to do so while attending college.
- Several public colleges and universities in the state do not recognize ABHE accreditation. Two of the three of the major universities will not accept transfer students from Southeastern.

Every environment has its own particular liabilities for educational institutions. Recognizing those liabilities helps in planning to minimize their negative impacts.

SUCCESS FACTORS

Success factors deduced from analysis of strengths, weaknesses, opportunities, and liabilities include recruiting, public relations, funding, and campus improvements. To accomplish its mission, Southeastern Baptist College must succeed in each of the following areas.

- Intensified recruiting will result in continued growth in enrollment.
- Improved public relations will help increase public awareness and support.
- Increased funding will provide support for continued quality programs.
- Improvements to campus buildings, grounds, and equipment will contribute to the overall strength of the college.
- Improved retention will be a stabilizing factor in enrollment.

CRITICAL ISSUES

Critical issues identified through internal and external analyses include growth, image, and continued accreditation. These issues must be given high priority attention for continued stability of the college.

- Growth in enrollment must occur for the college to more effectively accomplish its mission.
- Image must be accurately conveyed to improve awareness of programs offered and quality of service provided.
- Continued accreditation must be achieved to ensure public credibility and the existence of the college itself.

EVALUATION

The college administration recognizes the need to continually evaluate the progress being made as the Five Year Plan is implemented. The following is a guideline to be followed in the evaluation of the institutional effectiveness as it relates to the Five Year Plan.

- At the beginning of each academic year of the Five Year Plan, the Institutional Effectiveness Committee (made up of both administration and faculty members) shall distribute/present the action plans for that year and specific ways each individual will contribute to making the plans reality.
- Individuals involved directly in the areas of action will be given a time-line for reporting on the progress of the action plan to ensure that its implementation is on schedule. These reports will be given to the person(s) responsible for the action plan.
- At the conclusion of each academic year of the Five-Year Plan, the Institutional Effectiveness Committee (made up of both administration and faculty members) shall set a time (in the summer) to report on the outcomes of the action plans for that year. Successes shall be noted, and areas that were not completed will be discussed, giving consideration to causes for the lack of accomplishment and actions that might be needed as a result.

All assessment will be made based on how effective the institution was in accomplishing the strategic goals set forth in the Five Year Plan, utilizing the action plans set forth therein.

Plans will also be finalized at this time for a year to be added to the end of the five-year cycle, thus ensuring that plans for a five-year period will always be in effect.